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## **NIGP Position Papers:** What Are They and How Can You Use Them?

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# Welcome!



# Who Why What ???

- Who are we?
- Why are we here?
- What is the “Legislative and Position Committee”?



# NIGP Position Papers?

- Define NIGP's "position" on procurement topics of interest and importance.
- In-depth research.
- Ethical and professional conclusions.
- May include pros and cons.
- Espouse best practices.



# In our NIGP “Big Picture,” Where do the Position Papers “fit in”?

- NIGP Guiding Principles,
- *NIGP Position Papers*, and
- NIGP Principles and Practices.



# Purpose of this Workshop

- To learn about position papers already written;
- To understand how they are written;
- To find out how you can use them;
- For you to recommend new topics for future papers; and
- For you to help write a future paper.



# Six Position Papers Completed 2011-2014

- *Procurement Authority in Public Entities;*
- *Best Value in Government Procurement;*
- *Negotiation: Lost art or core competency?;*



(All are posted on the NIGP website; most appeared in NIGP's "GovPro" magazine.)

# Six Position Papers Completed 2011-2014 (cont'd)

- *Cooperative Procurement: Great Value (Great Confusion);*
- *Out Sourcing in the Public Sector; and*
- *Transparency in Government; Transparency in Government Procurement.*



(All are posted on the NIGP website; most appeared in NIGP's "GovPro" magazine.)



# Group Break-out Exercise 1:

- Divide into six groups.
- Briefly read the paper provided to your group (7 minutes).
- Review the paper as a group and answer these questions (8 minutes):
  - What's the paper about?
  - What do you like about it?
  - How could it be better?

**PICK A  
SPOKESPERSON  
AND BE READY  
TO REPORT  
BACK TO THE  
LARGER GROUP**



# Exercise 1 Group Reports

- What's the paper about?
- What do you like about it?
- How could it be better?



# New Position Papers (2015)

1. *The Strategic Value of Procurement in Public Entities*
2. *Local Preference in Public Procurement*



# In Progress for 2016...

## *An Elected and Senior Officials Guide to Public Procurement ...*

A new and updated version, to help elected and senior officials understand public procurement and their roles and responsibilities.



# Steps to Create a Position Paper

1. The L&P Committee creates an “Objective Statement.”
2. Then it is reviewed and approved by the NIGP Member Council.
3. The L& P Committee forms a Writing Team consisting of Committee members and others (volunteers/you).



## Steps (continued)

4. The Writing Team Leader organizes the writers and a writing process is defined.
5. After several drafts, and phone conferences, the paper is approved, in turn, by (a) the L&P Committee, (b) the NIGP Member Council, and then (c) the NIGP Governing Board.



## Group Break-out Exercise 2:

- Return to your six groups.
  - Take 5 minutes to brainstorm ideas for new (future) NIGP position paper topics.
  - In the opinion of your group, select the top three new topics with the highest value for NIGP members (5 minutes).
- ❖ **Pick a spokesperson and be ready to report back to the larger group**



## Exercise 2 Group Reports

- Your top three topics with the highest value for NIGP members.





# Discussion (Everyone)

- How can we make the most of NIGP Position Papers? How can we (you) use them?



# Discussion (Everyone)

- Other thoughts?
- Suggestions?



## Want to Know More?

- Find all of the Position Papers on the NIGP website under ***Resource Center*** tab, then click on ***Publications*** and the ***NIGP Position Papers*** are the fourth entry listed...
- Also – new papers appear in NIGP's monthly magazine, GovernmentProcurement (GovPro).



# We Invite You to...

- Contact us (and the L&P Committee) about:
  - How to use (and market) the Papers;
  - Your suggestions for new topics (NIGP positions); and
  - If you want to volunteer to be on a Writing Team and help write one these!



# Thanks!



From Ted & Steve

Have a great time here in KC!

